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What is *Supplier Finder*?

Supplier Finder is the supplier sourcing directory for the Welsh Public Sector. It builds on the information already held within Sell2Wales, allowing suppliers to provide buyers with detailed information regarding the goods, works or services which they can provide to the Public Sector. The service will further help connect public and private sector business.

Supplier Finder is an independent function that you can access through your Control Panel and it is also built into the Quick Quote Distribution page for sourcing suppliers for low value/low risk procurement exercises.

How does Supplier Finder work?

Suppliers must opt into the *Supplier Finder* directory and then complete a *Supplier Finder* profile by filling in a short form and (optionally) uploading their company logo.

Buyers can use various parameters to search the *Supplier Finder* directory for matching suppliers, can obtain their contact details and can add them to Quick Quote distribution lists.

What does Supplier Finder cost?

Supplier Finder is free for both suppliers and buyers to use.

Can a supplier have more than one *Supplier Finder* profile?

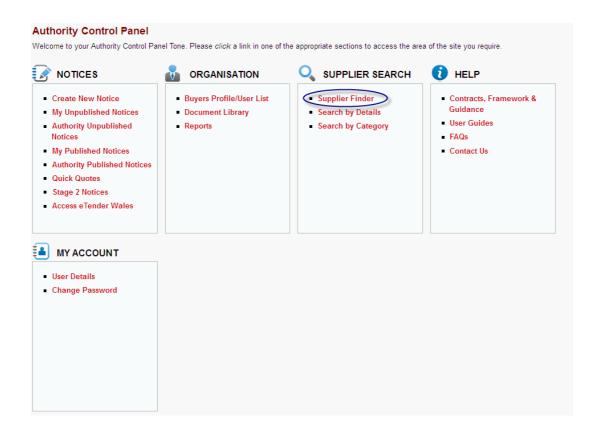
Suppliers are registered on Sell2Wales individually rather than by company. A supplier can only have one *Supplier Finder* profile associated with their individual registration, however if the company has multiple users registered on Sell2Wales they can set up separate profiles.



How do I use Supplier Finder?

To search the *Supplier Finder* directory outside of the Quick Quote function you can access the tool from your Control Panel.

Control Panel





How do I search for Suppliers using Supplier Finder?

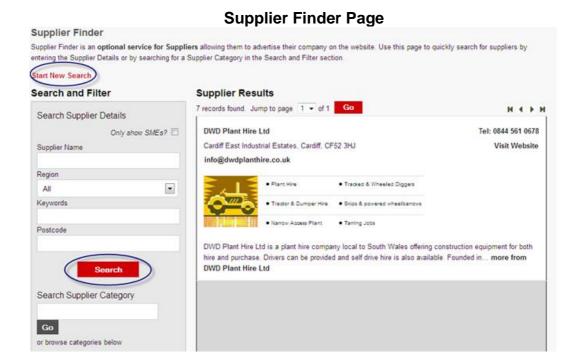
When you first visit the *Supplier Finder* directory the list of results will be empty.

By using the Search and Filter option you can search the entire directory and refine your results using various parameters. Enter your search parameters and then click the "Search" button.

Suppliers are listed in alphabetical order by company name and their profiles are shown on the right hand side of the page.

Clicking on "Start New Search" will clear the current search and allow you to begin again.

This function will be useful when conducting market analysis before commencing with your contract.





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The search parameters are as follows:

Supplier Name – This allows you to search for a specific supplier by company name.

Region – Although the default setting is your own region you can choose to search in all regions. Suppliers can add as many regions to their *Supplier Finder* profile as required dependent on where they wish to do business. Wales in broken down into 22 local authority regions on Sell2Wales.

Keywords – Suppliers can add 6 entries containing the products or services they provide which you can use to search for keywords. The search mechanism will find partial matches. For instance if you were to search for "plumb" results would be returned for profiles with entries of 'plumbing', 'plumbers' or 'all types of plumbing'.

Postcode – This allows you to restrict the search to suppliers within a specific postcode area. You can enter as much of the postcode as desired – i.e. 'CF', 'CF25'

Show SMEs only – This allows you to filter your results to show SMEs only. Suppliers are asked to record whether they are an SME within their *Supplier Finder* profile. An SME is defined as a company with less than 250 employees.

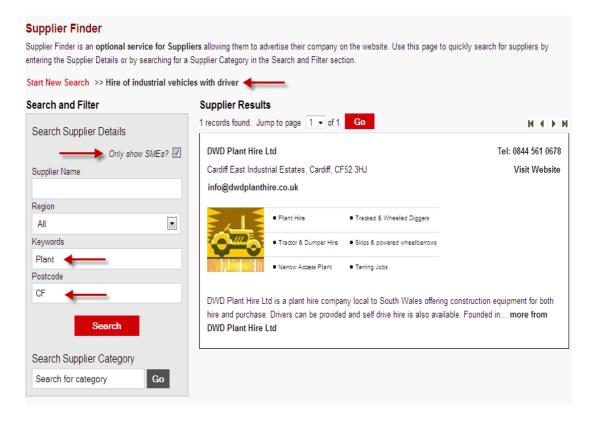
Supplier Category – This allows you to filter your search according to the supplier categories the supplier selects for their email alert service.

Multiple Parameter Search

A search can be performed using any combination of the above search parameters. In the below example the search has been performed for suppliers within the 'Hire of industrial vehicles with driver' category, with keywords containing "plant", with a postcode beginning "CF" and showing SMEs only.



Example Search



How do I access a Supplier Finder profile?

The results returned from your search are displayed on the right hand side of the page. The profile shows the company name, logo, address, e-mail address, telephone number, highlights, description and where a website has been added provides a link to the website. Clicking on the 'Visit Website' link will open the web address provided in a separate window. If the description provided is longer than the box provided click on the 'more from' link which will open the full profile in a new page.



Supplier Finder Profile



How long does it take for a Supplier Finder profile to appear in the directory?

When a supplier uploads their profile, it will take approximately 10 minutes for the details to appear in the *Supplier Finder* directory.

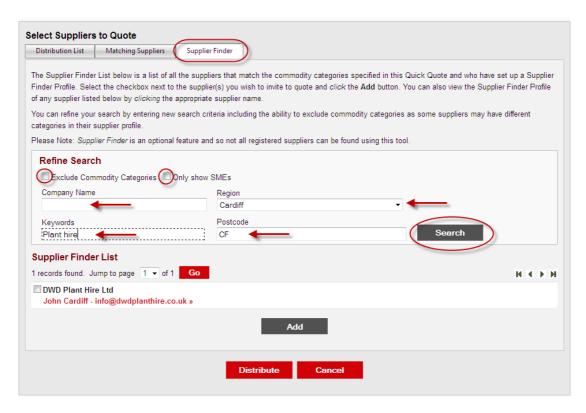
How do I use Supplier Finder when distributing a Quick Quote?

Supplier Finder has been incorporated into the Quick Quote Distribution page. As well as the existing "Matching Suppliers" tab which lists all registered suppliers in the database there is a new tab for those with a Supplier Finder profile. The results displayed in this tab are based on those suppliers registered against the commodity categories selected in the Quick Quote. The commodity code can be switched off to allow you to search the whole Supplier Finder directory.

The options to further filter the search by SME status, company name, region, keywords and postcode are available. Any combination of these parameters can be used to search.



Filter Supplier Finder Search within Quick Quote Distribution



To View the *Supplier Finder* profile of a user you must click on the link which lists their name and email address.



This will open up their Supplier Finder profile on a new page.

To return to the Quick Quote distribution page click on the 'Return to *Supplier Finder* search results' link.





If you want to add a supplier from the *Supplier Finder* tab tick the box next to their name and then click "Add".



Please note that the email address provided in the *Supplier Finder* profile may not be the same as the user's registered email address on Sell2Wales. It is their registered email address which will be sent the Quick Quote.